

Japan's NPL Problem; Window of Opportunity

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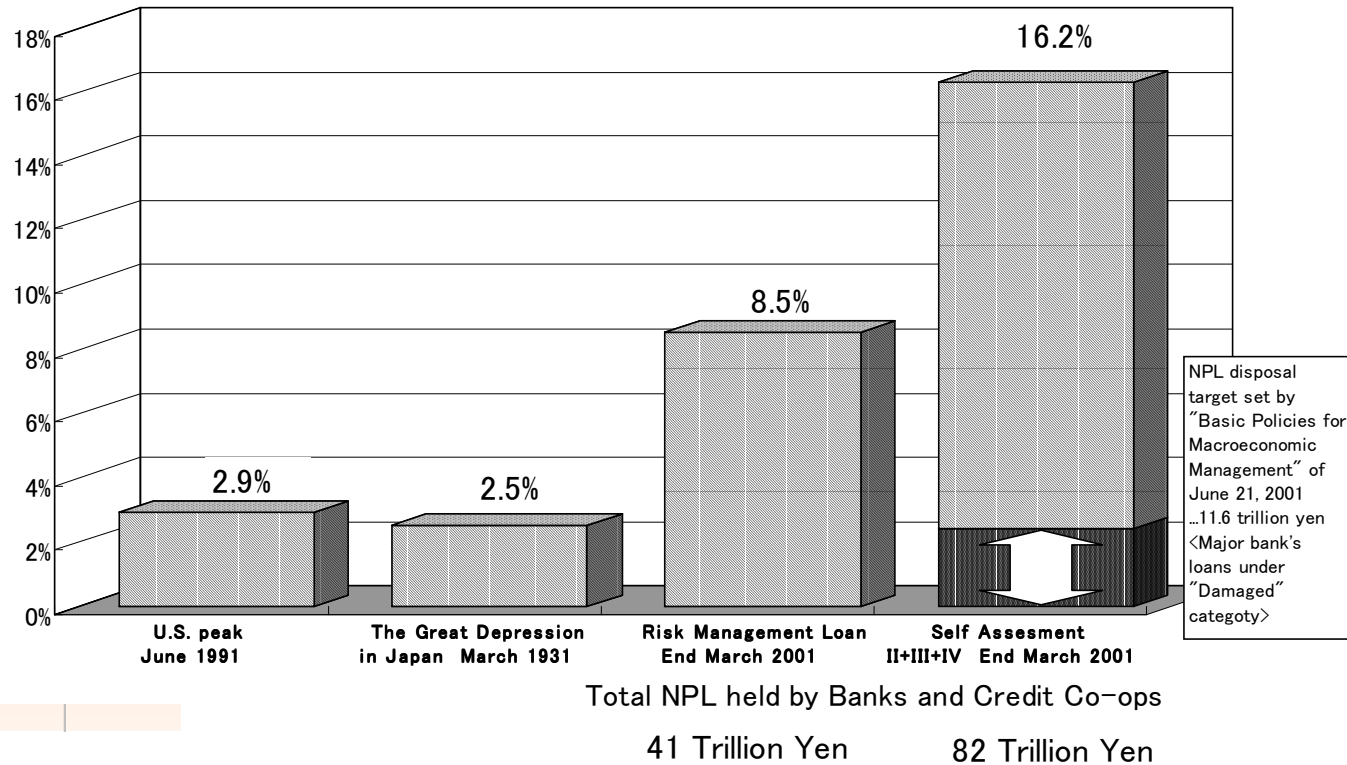
Seven Reform Programs

- Seven Proposals by the Economic and Fiscal Advisory Council of the Prime Minister's Office:
 - 1) privatization and deregulation, 2) challenger support, 3) social security enhancement, 4) knowledge-based assets doubling, 5) better living, 6) local governments independence and vitalization, 7) fiscal reform
- Further Considerations and Improvements
 - 1) Reform Priority
 - 2) Timing and Sequencing
 - 3) Reform “Engine”

Magnitude of Japanese NPL

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NPL/Nominal GDP ratio



Missing Link I: Insufficient NPL Disposal

- NPL: 16% of GDP, but No action taken so far
- Key: Workout of Category II(Sub-standard) Loans
- How?
 - 1) Create Asset Management Division under the RCC
 - 2) Capital Injection (Public & Private)
 - 3) More Nationalization
- Ultimate Driving Forces of NPL Resolution:
FSA (+METI & MLIT)
- “Mandatory Transfer ”of NPL may be required
from Banks to RCC/AMD

Financial Crisis Management Plan

Before Lifting Pay-off of Bank Deposits

Oct.-Nov. 2001 : Emergency On-Site Inspection

Renewed Restructuring Plan of Major Banks

Dec. 2001: Judge Capital Shortage Based on Stringent Standard

Restructuring Plan of Large Non Performing Borrowers

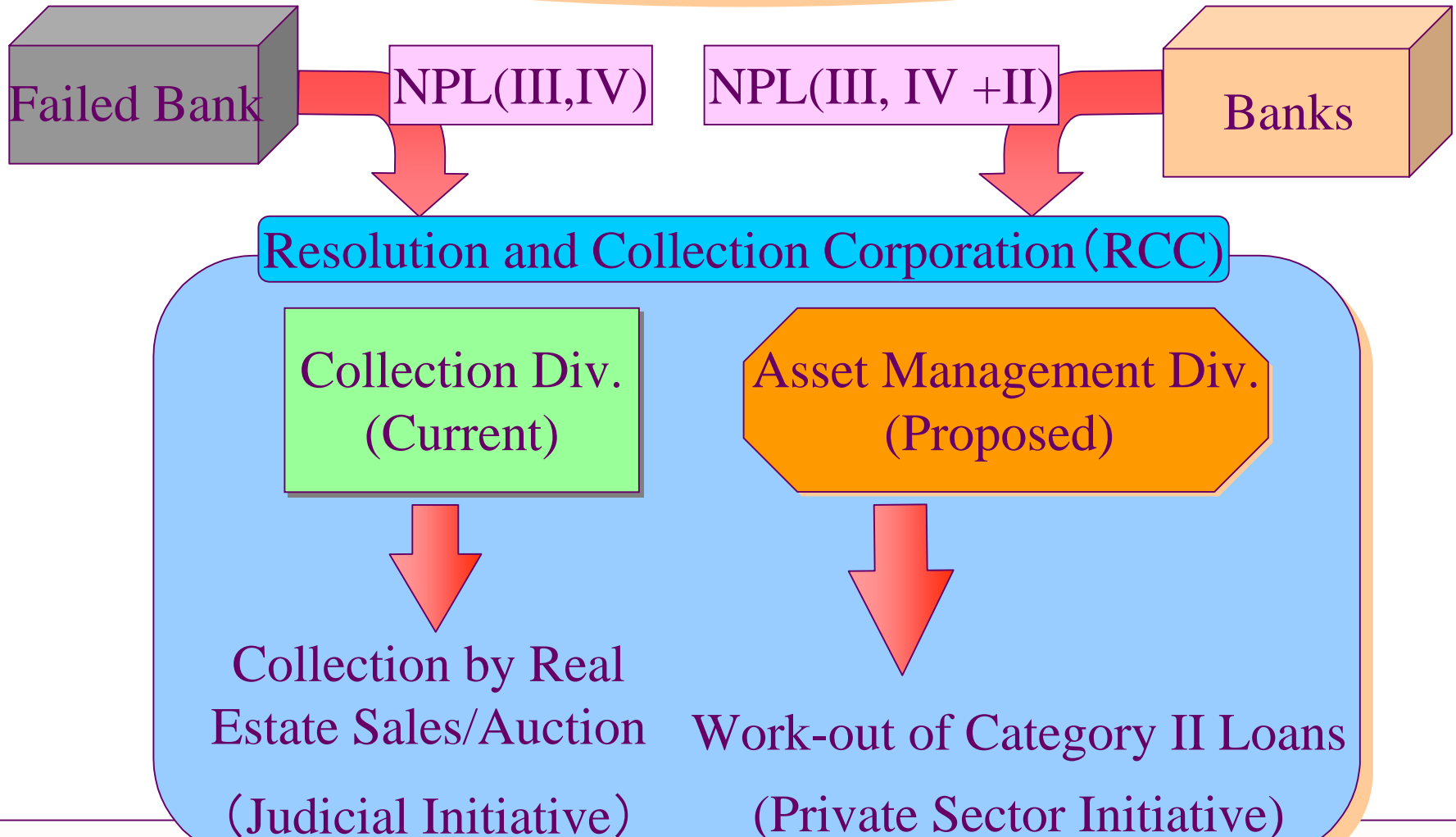
Mar. 2002 : Market and Public Capital Injection

Capital Reduction and Management Change

Transfer “Risk Management” NPL to RCC at Market Value

April, 2002 : Lift Pay-off of Bank Deposits

Workout by Asset Management Division (AMD) at RCC



Missing Link II : Reform Priority & Sequencing

- First: NPL Disposal + Workout (2-3years)
- Second: Fiscal Consolidation (?)
Priority must be established within the Cabinet
- Risks:
Hashimoto risk (spending cut)
Obuchi risk (too much spending)

10 Year Plan for Economic Recovery (Shiozaki Plan)

- Y01-02: NPL Disposal, Deregulation, and Anti-deflationary policy + Safety-net, financed by Privatization, Sale of Government-owned Assets and Securitization
- Y03-05: Continuing Capital & Real Estate Market Reform, plus Fiscal Spending Cut toward Primary Balance (-1.3% /year)
- Y06-10: Comprehensive Tax + Social Security Reform toward Debt Reduction

Missing Link III: Capital Market

- Creation of strong “Japanese SEC”
- 0% for Individual Capital Gains Tax
- Inclusion of Capital Loss into Ordinary Income
- Mutual Fund Reform

Deposits vs. Capital Market

